Subject: 2400 baud modems
Posted by bruce%cmcl2.uucp on Mon, 16 Sep 2013 17:41:41 GMT
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For those of you in the market to buy 2400 baud modems I want to
inform you of a great deal. I would like to state that I am not
affiliated with ANY of these companies, and I am not receiving and
benefits by posting this information!

After spending a few days pricing modems I have compiled the following
information (saving the best for last). If anyone has any additional
information I would greatly appreciate it.

We were interested in rack mounting them so most of the prices given
are for cards that would plug into a rack. "box" refers to a stand
alone modem.

DEC   1 - (800) 962 - 3244

| now | DF112-AM | 300/1200 | card | $ 506 |
| now | DF126-AM | 2400 only | card | $ 634 |

Racal Vadic   1 - (800) 482 - 3427

now	VA212PAR	300/1200	card	$ 445
3/85	VA4224	1200/2400	card	$ 740
now	VA1681	houses 16	rack	$ not priced yet

Concord Data Systems   (617) 890 - 1394

					Q10-24
now	CDS224 AA/ORG	1200/2400	box/card	$ 845	$ 825
now	CDS224 Autodial	1200/2400	"	$ 995	$ 975
now	CDS224 ARQ	1200/2400	"	$1295	
now	CDS224 ARQ Auto	1200/2400	"	$1395	
now	CDS224 Super	1200/2400	"	$1695	
now	CDSRM-07A	houses 7	rack	$ 750	

Hayes   1 - (800) 241 - 6492

now	Hayes1200	300/1200	box/card	$ 499
2/85	Hayes2400	300/1200/2400	box/card	$ none
now	08-00056	houses 6	rack	$ 766

Quantity Discounts are minimal.

Micom   1 - (800) 527 - 0204

					Q >16
now	M3012	300/1200	box	$ 495	
now	M3012 plus	300/1200	box	$ 595	
1/85	M3024	1200/2400	box	$ 795	
1/85	M3024 plus	1200/2400	box	$ 895	$ 805
"	"	"	card	$ 845	$ 760
now	M3200	houses 16	rack	$ 750	

General Datacomm   (203) 574 - 1118

					Q 10 - 19
now	DC211AL	300/1200	box	$ 675	$ 595
"	"	"	card	$ 585	$ 520
1/85	DC2412	1200/2400	box	$1195	$1050
"	"	"	card	$1105	$ 790
"	DS1	houses 16	rack	$ 795	

Paradyne   1 - (800) 482 - 3333 or 1 - (800) 342 - 3532

now	DTU1200D	300/1200	$
now		1200/2400	$ 900

NEC   1 - (800) 538 - 8166

					Q 11 -20
now	N212BRL	300/1200	box	$ 795	$ 669
"	"	"	card	$ 725	$ 606
"	DSP2430	1200/2400	box	$1095	$ 976
"	"	"	card	$ 965	$ 855
"	N4083	houses 8 - 1200 rack		$ 625	
"	SR0801	houses 8 - 2400 rack		$ 900	

QUADRAM   (404) 923 - 6666

				Q > 3
now	QM10000	300/1200	$ 695	$ 625

not available   ?/2400 $

NO Rack mounting.

Ven-Tel   1 - (800) 538 - 5121
Will Call me back.

              300/1200 $
              ?/2400 $

Promethus   (415) 490 - 2370   (check 800)
     Distributor:
Will call me back.

              300/1200 $
              ?/2400 $

Fujitsu   (408) 946 - 8777   ext 576

not available   300/1200 $
now   F1935B   1200/2400 $ 895

CTS Datacomm   (203) 743 - 3681   Pete Coccaro
     Distributor: Professional Network Services
              Harvey Schlesinger   (617) 449 - 6460

Model: CTS2424AD

These people had by far the best deal.
The list price for the Stand Alone (box) modem is $ 795
The list price for the (rack) mounted modem is ~$ 700.

Besides starting off $ 200 less than everyone else their
quantity discounts are very good. The Stand Alone modem
will be available starting January, and their rack mount
modem should be available February.

Here is a Quantity discount price list.

Quantity %dicount S.A. rack

Quantity	%dicount	S.A.	rack
==========	==========	======	======
1	list	$795	$700
2-5	10 %	716	630

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 6-10    20 %  636  560
 11-25    25 %  596  525
 25-     30 %  556  490
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For all of you usenet sites that are still running 1200
(or possibly even 300) the modems will pay for themselves
very quickly.

From all of the literature that I have recieved here are
a few of the advantages of this modem above the others:

1) works at 300 or 1200 or 2400 asyn (others only 1200/2400)
    1200 or 2400 sync

2) Stores 10 numbers (40 chars each) (others only 1)

3) For tone dialing it dials ALL 12 (others only can generate
   tones including (* and #)   numbers 0-9)

   This last one caused a nasty problem when we needed to
   generate the extra tones because some of the sites we talk to
   have switching systems that require them (Gandalf).

4) Will automatically change the speed   (some of the others needed
   to the other modem.   a manual intervention).

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usenet: {philabs, allegra}!sbcs!bruce   Bruce Factor